25TH Anniversary

CUFC

Canadian Utility Fleet Council

Communication, Electricity, Gas

Altec

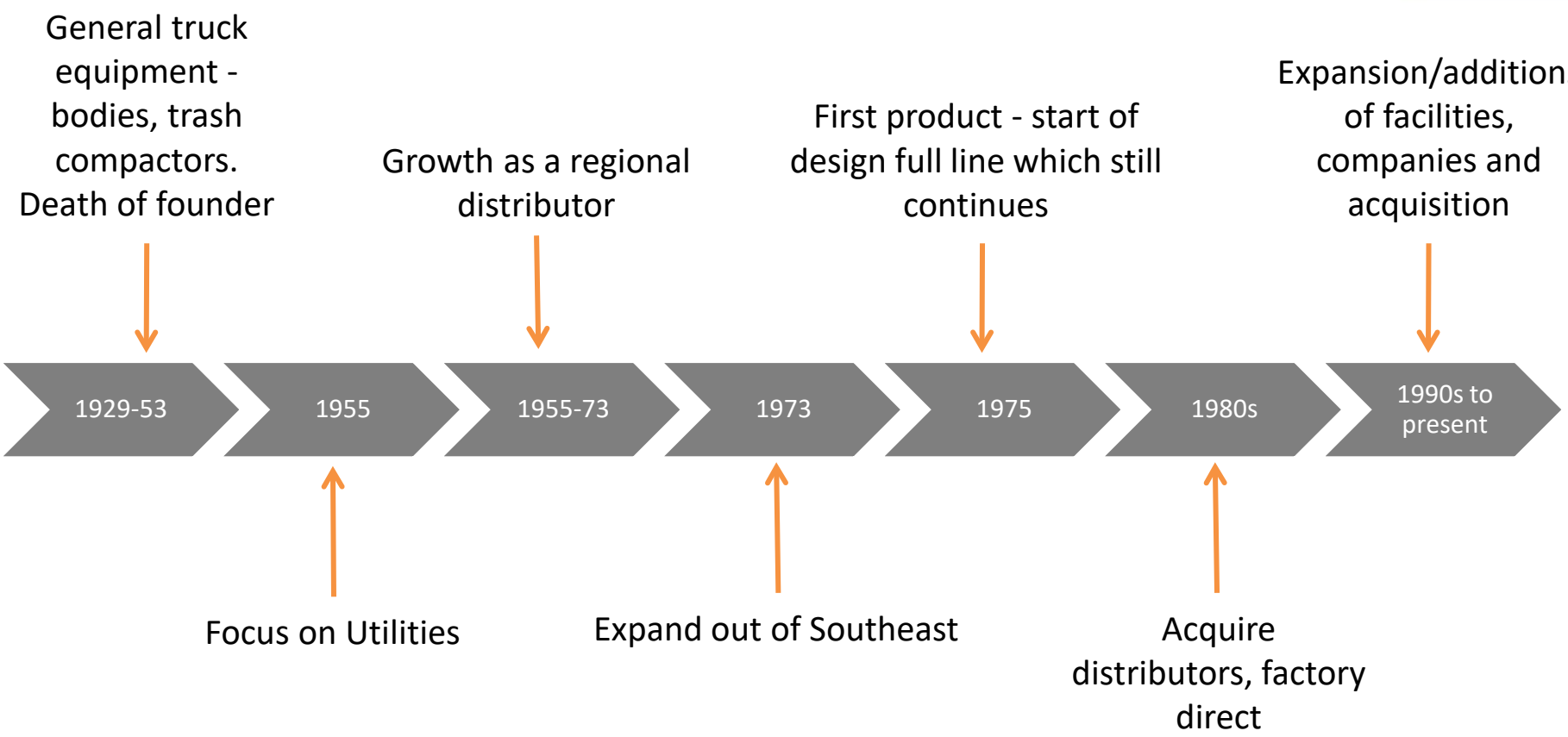
2016 TORONTO

Altec Industries, Ltd.

Presented by: Martin Boucher

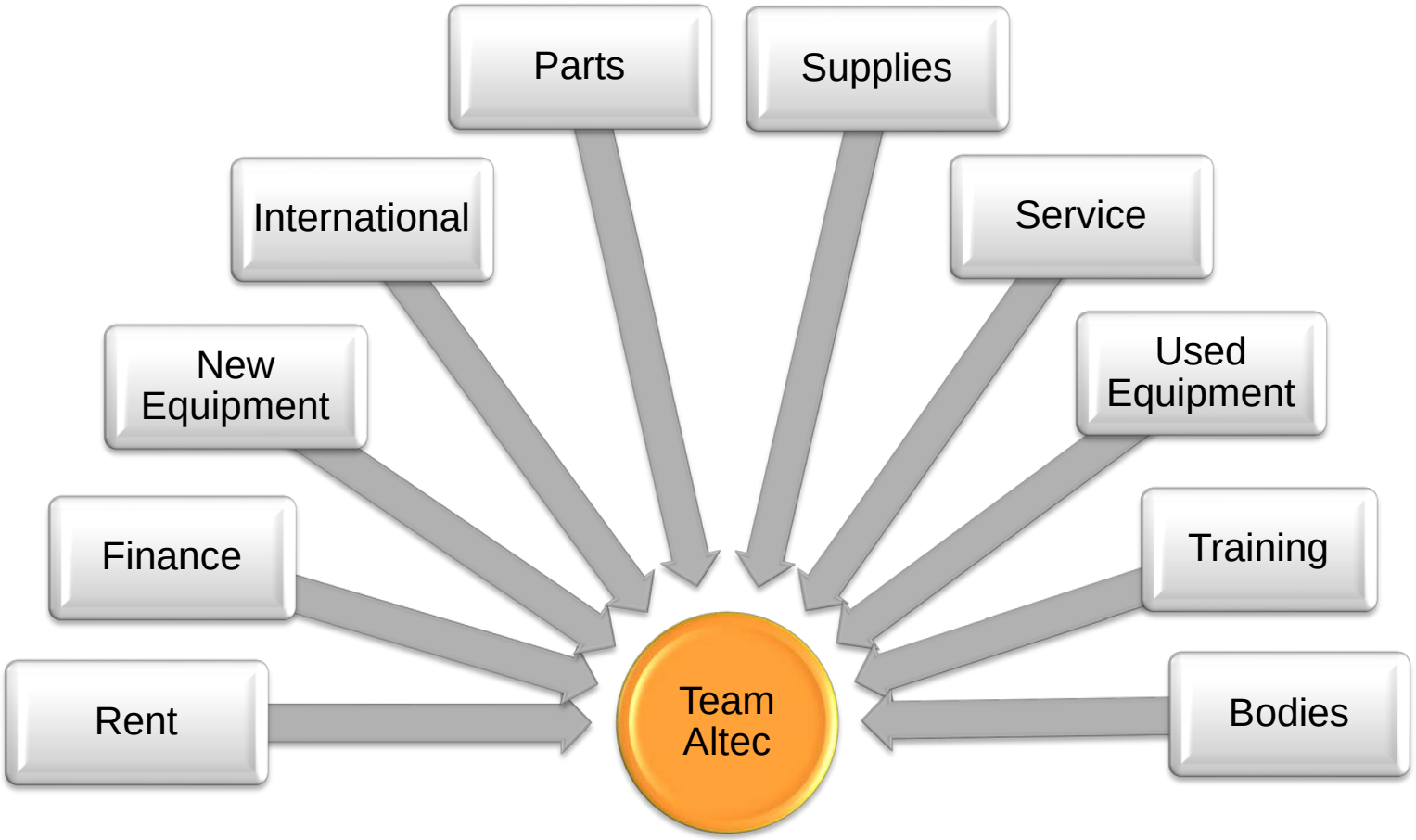
Date: May 3, 2016

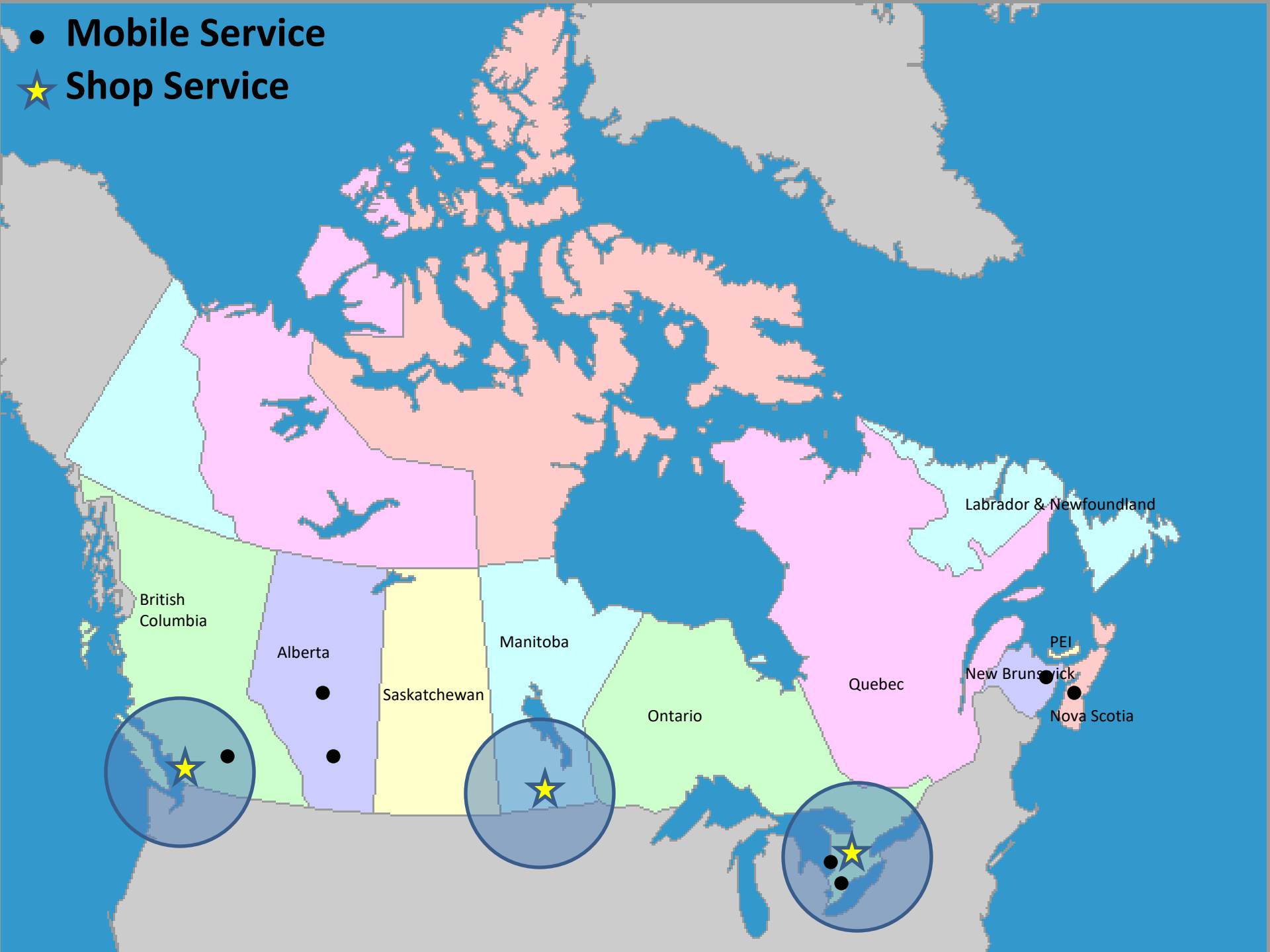
Altec History Overview



Altec

Team Altec


Parts
Supplies
International
Service
New Equipment
Used Equipment
Finance
Training
Rent
Team Altec
Bodies


Mobile Service
Shop Service
British Columbia
Alberta
Saskatchewan
Manitoba
Ontario
Quebec
Labrador & Newfoundland
PEI
New Brunswick
Nova Scotia

Product Lines

Aerials

Platform height from 30’ to 150’

Digger Derricks

Sheave height from 42’ to 105’

Cranes

Sheave height from 80’ to 207’

Bodies

Steel, aluminum or fiberglass

Product Lines

Chippers

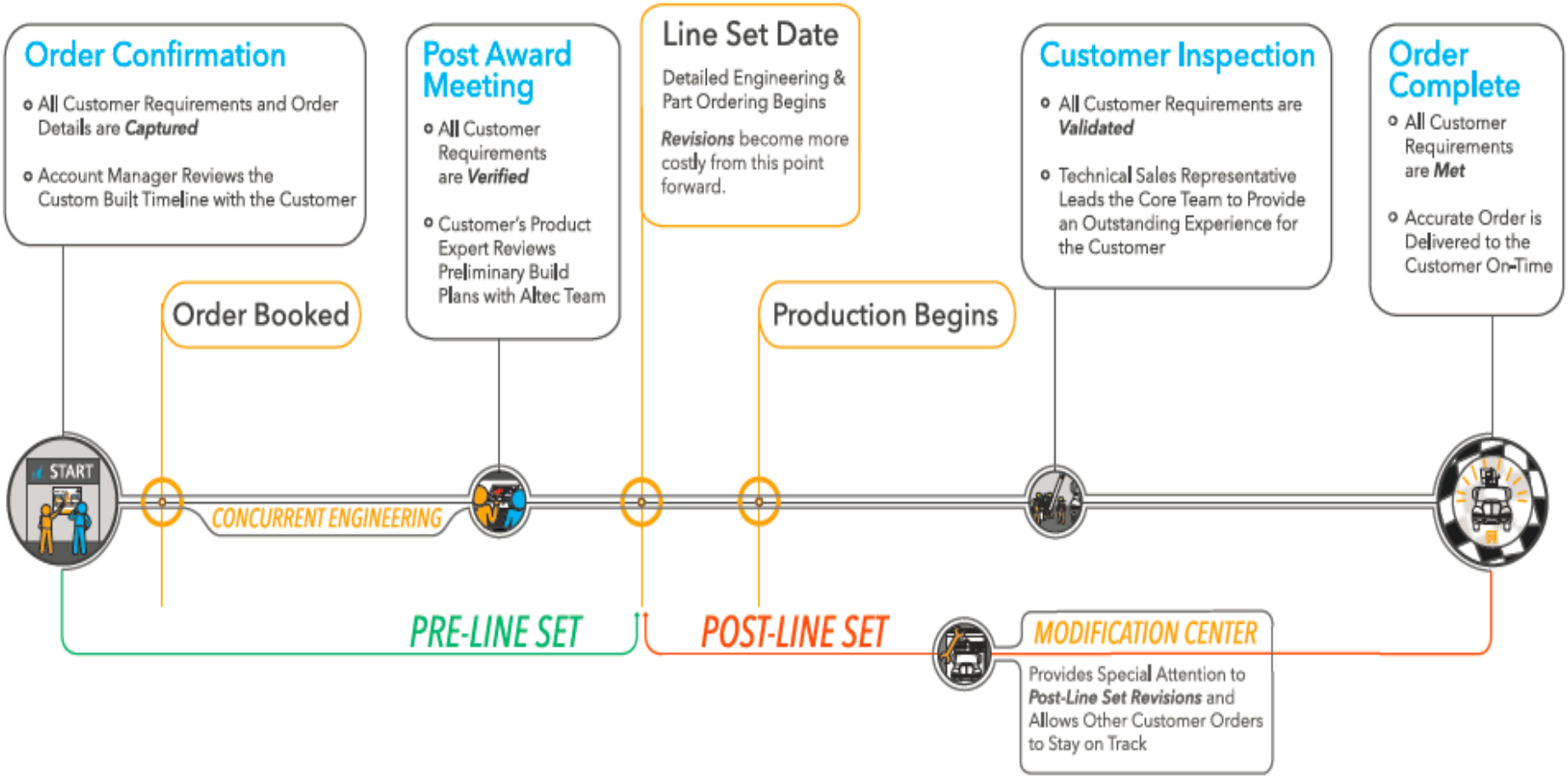
Capacity of 6” to 13”

Cable Handling

Green Fleet

Specialty

CUSTOM BUILT TIMELINE



ORDER PROGRESS

Order Confirmation

- Confirmation of all requirements
- Timeline
- Major components lead time review

Order Confirmation

- Previous built information
- Altec Capital and Global introduction
- Creation of the custom work order

Virtual Post Award Meeting

- Team presence
- Answer Questions
- 3D drawings
- Live changes

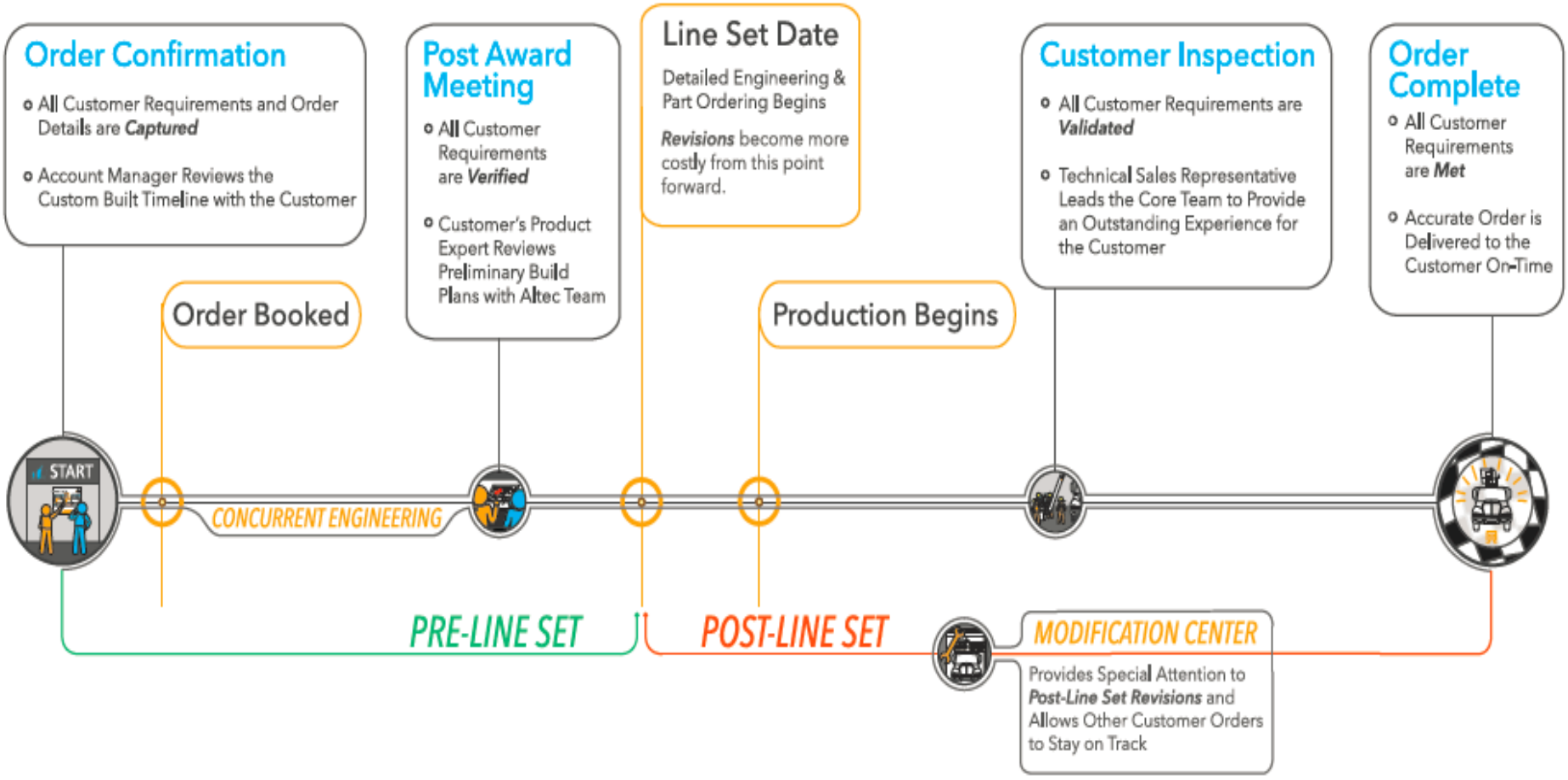
Revisions

- Line Set following approval of drawings
- Modification center and line changes

Customer Inspections

- In person at the plant
- Video inspection over the web or with pictures

CUSTOM BUILT TIMELINE



ORDER PROGRESS

Questions?

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25th Annual Canadian Fleet Forum